

Information Pack



Christchurch's Award-Winning Driveway Gates and Automation

Congratulations!

You've taken the first step in securing your property, your assets and most importantly; your loved ones. I'm thrilled to be taking the next step with you and look forward to helping you achieve your goals and dreams.

Hi, I'm James Tillman, owner of Designer Gates and I'm passionate about providing high quality gates and automation that protect and elevate your property.

Before founding Designer Gates in 2017, I gained vast experience in structural landscaping with a particular passion for entranceways and security. Entrances provide the first impression for visitors. They directly increase your properties value and provide safety and security.



Alongside me are a dedicated, highly trained team who service wider Christchurch and North Canterbury.

Read on to see how we've helped many others, just like you and some of the frequently asked questions we get. I look forward to speaking with you soon and getting your project underway.

James Tillman

Designer Gates: Winners of the ENC
Trades and Services Award 2023



Reasons to Choose Designer Gates

On Time, Every Time



We know your time is precious, that's why we turn up to appointments when we say we will.

We Make the Process Easy



Once you're booked for a site visit, we discuss your ideas, send you a quote, and book your project in. Our process is straightforward and stress-free.

Professional Staff



Our uniformed staff are trained extensively in their trade and leave your property clean and tidy, like they would for their own home.

No Time Wasted



We pride ourselves on getting your project done right first time.

Expert Advice

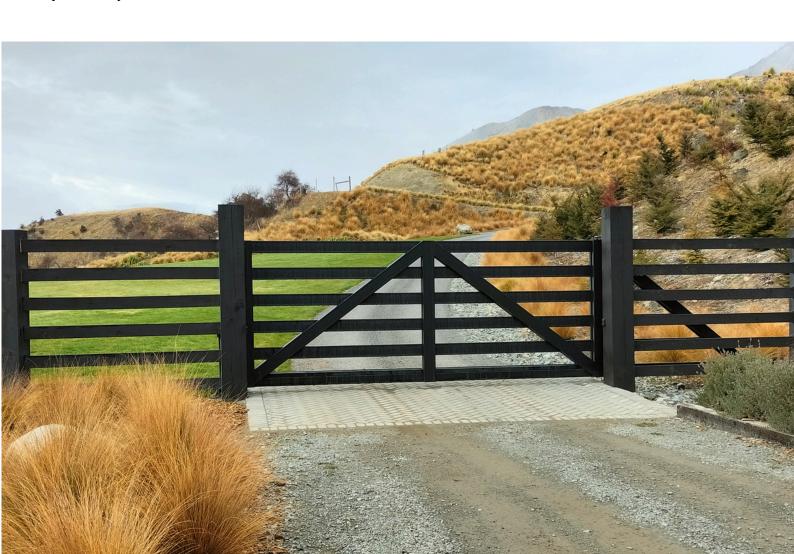


Our extensive experience puts us ahead of the bunch. Therefore we can give you practical, usable solutions for your specific property and needs.

Many Satisfied Clients



If you have any doubts about whether we are as good as we say we are, please take a look at our customer testimonials on our website.



What to Expect

- The Office Team will book a time for James to meet with you.
- 2 James meets you to discuss your project, take some measurements and assess the site.
- He heads away and creates a personalised quote, emailing this to you.
- You wish to accept the quote your project launches into life in the background.
- Our workshop and install teams prepare your project and provide a high quality finish.
- A Project completion! Handover to you, the happy client.



What Our Clients Have to Say

"We were so pleased to have gone with you guys. Such a professional outfit from the start." - Brendon D

"Thanks so much for getting the gate up and running today, we're so delighted. We're also really pleased with your service, communications and everything else - we'll definitely be recommending you whenever we get the chance." - Andrea J

"I would like to say how pleased we are with our new gate. Your service and quality is outstanding. Once again many thanks" -Kathleen C "Thank you so much for the great work, we were very impressed with the quick installation and professionalism of the guys involved." - Jess B

"Just want to say thank you for an excellent job done, it's just what we wanted." - Diane E



Planning Your Project

When planning your project it can often be helpful to know what will work for your budget. Below we have some of the popular gate styles by budget range.

Entry Range







Mid Range













Premium Range









Frequently Asked Questions

How Much Will My Project Cost?

There are a lot of variables and for this reason we perform a site measure to ensure we give accurate, fair pricing that incorporates everything you require. As a rough indication; pedestrian gates are usually \$2,000-\$3,500+, driveway gates are usually \$4,000-\$8,000+ and automation is usually \$4,000-\$6,000+. Additional accessories are also available.

What Colours Can I Choose?

The Dulux Powder Coating Duralloy Solid Colour range is our standard colour range but we can quote for non standard colours on request. See below some of the most popular colours. duluxpowders.co.nz/products/duralloy-solid/



What Should I Consider if Comparing Quotes?

When comparing quotes be sure to check you're comparing the same items. For example: another quote might be cheaper but doesn't include the electricians connection, or uses low quality products or lacks the necessary business insurance to protect your property from potential damage. These types of variables can make a huge difference to your decision making process and the right choice can save you thousands of dollars over a few years.



Frequently Asked Questions

How Long Will My Project Take?

From paying your deposit to the day the work is completed is <u>usually</u> 6-8 weeks. For smaller jobs we can sometimes slip these in if short notice is ok with you. If you have a specific timeline please discuss this with the team to see if we can accommodate your needs.

What Warranty Do You Offer?

All of our gates and fences are made and installed with top quality products to above industry standards. On top of this we provide a 1 warranty on workmanship and up to a 5 year manufacturer warranty on automation. Remotes and batteries hold a 6 month manufacturers warranty.

Can I Automate a Manual Gate Later On?

Absolutely! We regularly retro fit automation to manual gates. The only consideration to be made is that automation works as a locking mechanism so without automation, your gate needs a latch or drop bolt to ensure it doesn't just move in the breeze. We often find that clients who accept their quote without automation call back a couple of weeks later and proceed with automation.

Do I Need to be Present for the Site Measure?

It's essential for you to be present during the site measure so that James can fully understand your needs. He will have specific questions and may want to highlight certain considerations for you to review. Additionally, he might share diagrams or images to help you make informed decisions. Your immediate feedback during this discussion enables James to ask the right questions, leading to a more accurate quote and the best possible outcomes for your project. It's all about making sure we get it just right!



What Next?

We would love the opportunity to provide you with our excellent gate products and services.

In the meantime you can contact us on:

03 310 6700 info@designergates.co.nz

Or Take a look at our website and Facebook page: www.designergates.co.nz www.facebook.com/Designergatesnz/



