### **Answering your home automation questions**



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## What is the difference between a Smart Home and Home Automation?

Often these terms are used interchangeably. Many homes have smart devices such as smart phones, smart TVs or even kitchen appliances and other wi-fi enabled electrical gadgets. But if they are not connected to each other, you're not getting the most from these devices.

Automation provides a single system for communication between all of your smart devices to complement their different functionality and make life simpler for you. It connects your home technology into one simple-to-use platform for easy control and it can function by itself so it doesn't need your constant attention. Automation enables a truly advanced smart home; making life more convenient, your home safer, more comfortable and easier to enjoy.

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#### Is my home suitable?

Any home can be a smart home, whether you are building new, renovating or want to 'retrofit'. With our electrical background, we understand the whole system set-up and can advise on your installation requirements.

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#### What is included?

There is a vast range of products to enable control of virtually anything in your home so all you have to do is select what is most important to you. You can ask us for more information about:

- Smart Lighting
- Home Security
- Home Theatre
- Multi-Room Audio
- Home comfort
  (e.g. temperature and window blinds)
- Universal remote



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#### Can I install it myself?

With so many smart devices and appliances sold as plug-and-play it might seem tempting to take on the work yourself but it is easy to underestimate the complexities of designing and installing a fully automated system as opposed to a single device or app. Our professional technicians have the most upto-date technical and electrical knowledge; able to apply their expertise to design and install a complete system; integrating multiple devices and orchestrating them to work together.

We can explain the best options that deliver what you need within your desired budget but also support you in planning not only for your current needs but any additional upgrades you might want to make in the future. Our professional service ensures you can fully experience the benefits a smart home can offer and provides you with peace of mind in knowing your system is set up for optimal power, performance and reliability.

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## What about my favourite smart devices, will they be compatible?

You don't need to ditch your favourite products, you can join them all together! Control4 Smart Home Operating System has the ability to operate over 13,500 third-party devices - from window blinds to thermostats, gates to garage doors, entertainment to security and almost anything in between.

Control4 software is built into thousands of leading consumer electronics.



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#### Why Control4?

Control4 is a leading provider of automation and networking systems for homes and businesses.

As authorised dealers, we can deliver a Control4 smart living experience that is personalised for any size home or budget.





#### With Control4 you get:

- Choice from brands you trust
- A custom smart home design
- Centralised smart home operating system
- Easy control of home devices from one app
- Professional installation
- Concierge-level technology support

For over 15 years, the Control4 Smart Operating System (OS) has served as the smart home infrastructure for over 450,000 residences across the globe and is the platform of choice for leading hoteliers, builders, developers, architects and designers.

With Control4, one easy-to-use interface gives you simple and fast access to the technology in your home. It connects and 'talks to' over 13,500 third-party products and systems, appliances and network devices to ensure your favourite brands and gadgets work together.

With Control4, you're not locked into a contract or forced to choose from one smart product line or manufacturer, offering the most flexibility to easily integrate with your existing technology along with any new gadgets you acquire later.

As certified Control4 Smart Home professionals we can provide a free consultation and prepare a custom home proposal and project pricing estimate.



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#### How much does it cost?

The key factors that influence the cost are the size of your home, the functionality required and extent of the installation. You can start with a single room or a few rooms and grow the system over time. When considering the cost, it is not just the initial price you need to take into account but also other factors such as low-maintenance, quality, warranty, after-sales support, aesthetics and future proofing.

If you are ready to take the first step towards making your home smart, the Control4 EA-1 starter bundle provides the foundation to build your automation system, starting from \$1,950 + GST. Contact us to discuss your requirements, budget and options so that we can develop a bespoke solution and project price for your home.

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## What happens if I need some support after my system is installed?

The easy-to-use homeowner personalisation tool enables you to adjust everything without the need to schedule a professional. However, we are here to provide ongoing support for you and your home so you can always get in touch with us, whether it is months or years after your install.

# What's the next step on my home automation journey?

Just get in touch with us to ask us any specific questions and to find out more about how you can improve life at home with more reliable Wifi, smart security and lighting or premium A/V and entertainment systems.

Arrange a home visit with one of our team to discuss your requirements and design your customised solution.

We look forward to working with you.

#### **CONTACT US**

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